

# M Vinay Pratap | PGP 20079 | Male, 23 years



EDUCATION				
B.Com(A&F)	D.G.Vaishnav College	8.87/10	Dept. Rank 2/58   90 & above in 17/26 subjects	2018
Class XII	Chinmaya Vidyalaya, CBSE	96.40%	School Rank 2/75+   95 & above in 5/5 subjects	2015
Class X	Chinmaya Vidyalaya, CBSE	10/10	01/37 out of 150+ students	2013
SCHOLASTIC ACHIEVEMENTS				
Academic Distinctions	• Received 'Best Student' Award & 'The Deserving Student' Award from a batch of 75+ & 150+			2015
	• Cleared 3 actuarial exams CT1, CT2 & CT7 accredited by Institute of Actuaries of India (IAI)			2018
	• Received Academic Proficiency Prize for securing rank 1/58 in department in I&II semesters			2017
	• School rank 1/75+ in the AISSCE Mathematics Examination & earned 6 merit certificates			2015
Olympiads	• International Rank 967 & 889 in 5 <sup>th</sup> & 7 <sup>th</sup> IMO conducted across 32 countries & 1400 cities			2014
	• AIR 622 in 10 <sup>th</sup> NCO & International Rank 288 in 12 <sup>th</sup> NCO conducted in 32 countries & 1400 cities			2013
	• Olympiad Rank 237/40K & State Rank 6/1.9K in International Olympiad of Science by SilverZone			2009
	• Olympiad Rank 700/98K & State Rank 30/5.8K in International Olympiad of Math by SilverZone			2009
Competitive Exams	• Received final admission offer for PGP 2020-22 from IIM A, B, L, I, K, S & 8 other IIMs			2020
	• AIR – 1435/3.5L & AIR – 2056/3.75L in National Science Talent Search Exam 2010 & 2011			2011
	• Received merit certificate for National Rank 5 & 6 in Sarvodaya Award Scholarship Exam '12 & '13			2013
	• Secured AIR 234/25K in FIITJEE Talent Reward Exam (FTRE) conducted across 85+ cities			2008
WORK EXPERIENCE				
Logistics Executive – Keyence India Pvt. Ltd. 14 months (Jul '18 – Sep '19)				
Achievements	<ul style="list-style-type: none"> <li>• Minimised discrepancy from 18% to 0.8% in demo physical count process by increasing frequency &amp; traceability</li> <li>• Reduced import lead time by 1.5 days through daily status follow-up &amp; solving transit/customs issues</li> <li>• Doubled efficiency of exports by adapting distinct storage rack system &amp; standardized quality control</li> </ul>			
Initiatives	<ul style="list-style-type: none"> <li>• Achieved 60% reduction in late filing of import checklist by implementing a single window tracking system</li> <li>• Reduced repair lead time by 32% by implementing a weekly schedule &amp; tracking system enabled by comments</li> <li>• Achieved 100% accuracy of repair process by introducing barcode scanning to automate the serial input process</li> </ul>			
Responsibilities	<ul style="list-style-type: none"> <li>• Handled imports worth INR 6 crore/month &amp; exports worth INR 12 lakhs/month on an end-to-end basis</li> <li>• Assumed full responsibility for 25+ repair units in a month from quotation till invoicing &amp; delivery</li> <li>• Trained &amp; Led a team of 7 to compile 6 years import documents for old demo discard process of 1500 units</li> <li>• Mentored new team member &amp; clarified operational queries from WH, sales engineers &amp; admin department</li> </ul>			
Customer Support	<ul style="list-style-type: none"> <li>• Prepared 500+ quotations &amp; 50+ special price requests to ensure uniform pricing across all plants</li> <li>• Processed 100+ orders &amp; generated 2000+ invoices including sales, trial &amp; temporary replacement</li> <li>• Prepared 1200+ manual e-way bills &amp; maintained 95% delivery within lead time including 25% 1-day delivery</li> <li>• Reduced pending overdue trial by 36% by enabling comments &amp; status follow-up in weekly meeting</li> </ul>			
INTERNSHIP				
Marketing Intern – Big Foxx (May '17 – Jul '17)				
Competitor Analysis	<ul style="list-style-type: none"> <li>• Assisted in aligning firm's business strategy by analyzing 10 competitors' social media presence &amp; clientele</li> <li>• Supported in building the firm's pricing model by obtaining quotations from top four competitors</li> </ul>			
Project	<ul style="list-style-type: none"> <li>• Aided in defining the brand position for a new website using preliminary surveys &amp; online data analysis</li> </ul>			
POSITIONS OF RESPONSIBILITY				
1 <sup>st</sup> Vice President, Luca&Fama	<ul style="list-style-type: none"> <li>• Co-founded department's 1<sup>st</sup> student run body Luca&amp;Fama to facilitate events &amp; redress grievances</li> <li>• Led a team of 22 to organize inter-department cultural fest (50+participants) &amp; 2 seminars (300+ attendees)</li> <li>• Ideated &amp; organized freshers' day for 75+ students; Handled event planning &amp; overall coordination</li> </ul>			2016-2018
CEO, E-Cell	<ul style="list-style-type: none"> <li>• Re-Instituted E-Cell in college &amp; achieved enrollment of 150+ participants for the induction event</li> <li>• Spearheaded team of 8 to promote an innovation drive using Idea Box &amp; One-dollar venture events</li> </ul>			2016-2017
CII Yi Yuva	<ul style="list-style-type: none"> <li>• Facilitated signing of MOU between CII YI YUVA &amp; college to initiate Young Indians programme</li> <li>• Promoted No Honk &amp; E-waste Management programmes as a part of YI's Nation Building activities</li> </ul>			2017-2018
House Captain	<ul style="list-style-type: none"> <li>• Spearheaded a team of 500+ students to win the Overall Championship in the annual sports meet</li> <li>• 1/44 out of 150+ students selected for the student council to coordinate co-curricular events</li> </ul>			2015 2014
RSP Leader	<ul style="list-style-type: none"> <li>• Received special prize for meritorious operation in leading the RSP troop &amp; allocating duties</li> </ul>			2011
EXTRACURRICULAR ACTIVITIES				
IIMA	<ul style="list-style-type: none"> <li>• Smile: 1/20 of 151 applicants; conducted activities for development of 50+ underprivileged students</li> <li>• TRBS 2020: 1/4 of 26 applicants selected for Hospitality Cell; IIMALLY: 1/15 of 34 applicants selected</li> </ul>			2020
NGO	<ul style="list-style-type: none"> <li>• Volunteered 2 hours/week for 50+ weeks to teach English to underprivileged children</li> </ul>			2018
French	<ul style="list-style-type: none"> <li>• Awarded DELF A1 (84%) &amp; A2 (82.5%) Certification by Ministry of Education, Republic of France</li> <li>• 1<sup>st</sup> prize in Pot-Pourri &amp; Vendu(adzap); 2<sup>nd</sup> prize in La devinette(quiz) in Inter-College French cultural</li> </ul>			2017
Business	<ul style="list-style-type: none"> <li>• Set-up &amp; managed business activity of selling soft toys; Exhibited profitably in VBazaar (10K+ footfall)</li> </ul>			2018
Co-Curricular	<ul style="list-style-type: none"> <li>• 2<sup>nd</sup> place in voice over- Inter-School level; 1<sup>st</sup> place in Bandstand, 2<sup>nd</sup> place in Melange - Intra-College level</li> </ul>			2018
Sports	<ul style="list-style-type: none"> <li>• Winner- Cricket &amp; Basketball; Runners-up- Football &amp; Kho-Kho in Inter-House Sports Meet</li> </ul>			2015
Interests	Enthusiastic follower & player of cricket	Amateur guitarist	Cycling & Long walks	Traveling